

**COTE IVOIRE, NESTLE COTE D'IVOIRE**
**Credit rating note**
**October 2015**

Category of values	Rating scale	Currency	Current rating	Previous rating	Outlook
Long-term	Regional	CFA	A-	A-	Positive
Short-term	Regional	CFA	A1-	A1-	Stable

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**Basic financial information**

(In million FCFA)	2013	2014
Net fixed assets	47 172	48 899
Cash assets	4 821	5 406
Equity	-429	2 883
Financial debt*	32 072	32 069
Cash liabilities	40 063	41 890
Turnover	115 289	122 579
Added value	24 165	28 435
Gross operating surplus	10 144	13 177
Operating result	5 303	7 157
Financial result	-4 241	-4 169
Net result	591	3 312

\* : Excluding provisions for risks and charges

**Introduction**

Nestlé Cote d'Ivoire is a public limited company with a capital of CFA 5,517.6 million established in 1959.

It operates in the manufacture and marketing of food products as well as the sale of NESTLE brand goods.

Nestle Cote d'Ivoire is held by the Nestle Group (80%), natural persons (13%) and Maggi (7%).

The company is listed on the Regional Stock Exchange since 1998.

**Justification of the rating and outlooks**

**Long-term:** High credit quality. Protection factors are good. However, risk factors are more variable and more significant in times of economic pressure.

**Short-term:** There is very high assurance for timely repayment. Liquidity factors are strong and are supported by good protection factors of key elements. Risk factors are very minor.

**Key performance factors**

**The rating is based on the following positive factors:**

- improved productive capacity and continued increase in business;
- good development strategy characterized especially by a steady improvement of performance indicators;
- recovery of the level of equity;
- higher operating cash flow;
- effective support from the Nestle group;
- excellent financial flexibility;

**Main rating factors regarded as negative:**

- increasing competition affecting sales of certain products;
- negative net cash flow, in decline;
- equity to be consolidated and financial equilibrium to be recovered;
- high short-term debt causing high financial costs.